

The image is a composite of two photographs. The left photograph shows a long, narrow office corridor with a polished floor, white walls, and large, bright orange flexible ventilation ducts running along the ceiling. A sign with the word 'Hub' is visible on the wall. The right photograph shows a modern office reception area. It features a curved reception desk with a white top and a base made of horizontal wooden planks. Behind the desk is a glass partition decorated with a pattern of orange and grey geometric shapes. Large windows in the background provide natural light, and orange pipes are visible on the ceiling.

# Omani

## Hospitality Consulting

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Est. 2020

# Company Summary

Omani Limited is a hospitality consulting company that focuses on addressing three client pain points:

*"What hotel concept work will work for our chosen location?"*

*"How can we improve the performance of our hotel?"*

*"What locations can we find hotels to invest in?"*

We tackle these pain points through our service offering of **Market Feasibility Analysis** (market and feasibility studies), **Hospitality Operations Consulting** (pre-opening set up, operations audits, operations training and management) and **Hotel Investment Advisory** (assist in identifying hotel assets for sale) respectfully.

# Experience

## ***Market Feasibility Analysis***

- Proposed Honi Hotel, Mweiga, Nyeri County
- Proposed Sawami Lumi Resort, Taveta, Taveta County
- Proposed AAS Hotel, Nairobi County
- Proposed Ngong Hotel, Kajiado County
- Market Study for the Proposed Hotel, Nakuru County

## ***Hotel Operations and Management***

- Hotel operations assessment Galu Gardens, Diani, Kwale County
- Hotel Operations training – Sales team training – Sportsview Hotel – Kasarani, Nairobi
- Pre-opening services – Roma Court Serviced Apartment, Kilimani, Nairobi
- Pre-opening services – Kivulini Eco Park, Karen Nairobi

## ***Hotel Investment Advisory***

- Search and selection hotel in Maasai Mara

# Mission, Vision & Values

## **Mission**

Grow client value through market insights and hospitality operations know-how

## **Vision**

To be an effective growth catalyst in the East African hospitality industry

## **Values**

Integrity, Innovation & Diligence

# Meet the Founder



**Robert Kimani**  
Founder + Director

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## *Experience*

- Head of Operations and Business Development, YourHost Ltd
- Sales and Marketing Manager and consultant Trianum Hospitality
- Business Development Manager, Trianum Hospitality
- General manager, Pridelnn Lantana, Nairobi, Kenya
- Pre-opening Duty Manager, Villa Rosa Kempinski, Nairobi
- Front Office Manager, Tribe Hotel
- Assistant Front Office Manager, Sarova Panafric
- Assistant Lodge Manager, Sarova Lionhill Game Lodge
- Front Office Manager, Sarova Mara Game Lodge
- Assistant Business Development Manager, Metrocomia East Africa

## *Education*

- Masters in Business Administration, United States International University – Africa, Nairobi - Kenya
- Bachelor of Tourism Management, Moi University, Eldoret, Kenya
- Diploma in Marketing - Chartered Institute of Marketing, United Kingdom
- Higher Diploma in Information Systems – Institute for the Management of Information Systems, United Kingdom