

# Omani

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# Company Summary

Omani Limited is a hospitality consulting company that focuses on addressing three client pain points:

- *“Is our proposed hotel feasible within the market and location chosen?”*
- *“How do we improve our hospitality operation processes?”*
- *“How might we improve our hotel design to ensure optimal utility and return on investment?”*

We tackle these pain points through our service offering of ***Hospitality Research***(market and feasibility studies), ***Hospitality Operations*** (set up, audits, training and management) and ***Hotel Design Review*** respectfully.

# Experience

## ***Market and Feasibility Studies***

- Proposed Honi Hotel, Mweiga, Nyeri County
- Proposed Sawami Lumi Resort, Taveta, Taveta County
- Proposed AAS Hotel, Nairobi County
- Proposed Ngong Hotel, Kajiado County
- Market Study for the Proposed Eka Hotel, Nakuru County

## ***Hotel Operations***

- Hotel operations assessment Galu Gardens, Diani, Kwale County
- Hotel operations – Pridelnn Lantana, Sarova Lionhill Game Lodge
- Hotel pre-opening – Villa Rosa Kempinski
- Hotel front office operations – Tribe Hotel, Sarova Panafric Hotel, Sarova Mara
- Hotel standard operating procedures development – Sarova Hotels
- Hotel operations training – Sarova Hotels, Villa Rosa Kempinski
- Hotel Operations training – Sales team training – Sportsview Hotel - Kasarani

## ***Hotel Design Review***

- Proposed Kitui Hotel
- Proposed hotel in Taveta
- Proposed hotel in Ngong

# Mission, Vision & Values

## **Mission**

Grow client value through market insights and hospitality operations know-how

## **Vision**

To be an effective growth catalyst in the East African hospitality industry

## **Values**

Integrity, Innovation & Diligence

# Meet the Founder



[Robert Kimani](#)

Founder + Director

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## *Experience*

- Head of Operations and Business Development, YourHost Ltd
- Sales and Marketing Manager, Trianum Hospitality
- Business Development Manager, Trianum Hospitality
- General manager, Pridelnn Lantana, Nairobi, Kenya
- Pre-opening Duty Manager, Villa Rosa Kempinski, Nairobi
- Front Office Manager, Tribe Hotel
- Assistant Front Office Manager, Sarova Panafric
- Assistant Lodge Manager, Sarova Lionhill Game Lodge
- Front Office Manager, Sarova Mara Game Lodge
- Assistant Business Development Manager, Metrocomia East Africa

## *Education*

- Masters in Business Administration, United States International University – Africa, Nairobi - Kenya
- Bachelor of Tourism Management, Moi University, Eldoret, Kenya
- Diploma in Marketing - Chartered Institute of Marketing, United Kingdom
- Higher Diploma in Information Systems – Institute for the Management of Information Systems, United Kingdom